

numbers of banks and other sources of funds that may be contacted to verify the pertinent financial data. The Offeror shall include its two most recently audited annual financial statements. Any interim financial statements such as quarterly reports, shall also be provided if the annual statements are more than six months old. Interim financial reports may be unaudited. The above information must also be submitted by **each** potential teaming partner/subcontractor or supplier whose total value of subcontracts may exceed 25% of the value of the Offeror's proposed price.

(b) The Offeror shall submit a list of all commitments with the Government relating to the specified work or services that may interfere with the completion of the work or services contemplated under this contract or which may be impacted by performance of this work.

(c) A description of all current or pending legal actions under Federal contracts within the past three years. This shall include, but not be limited to, formal or informal requests for equitable adjustments or claims over \$5 million, pending or ongoing cure notices, and terminations for convenience or default.

#### **Tab H – Section 508 Compliance**

The Offeror shall include a description of the level of compliance with Section 508, where applicable, to the systems and services proposed.

#### **L.10.4 Volume IV - Price Proposal**

The Price Proposal shall consist of the tabs listed below.

#### **Tab A - Table of Contents**

#### **Tab B – Exceptions and Deviations**

#### **Tab C – Price Proposal - Overview**

The Offeror shall provide an overview of its price proposal, including:

- Any notations for submitted pricing, including conditions or assumptions;
- Proposed mechanisms, if any, by which pricing can remain competitive over time. The offeror is encouraged to propose draft contract language.
- A local loop legend of standard industry terminology for circuit sizes that confirms the Offeror's understanding of the following:
  - a) A T1 is a 1.544 Mbps circuit;
  - b) A DS3 is a 45 Mbps circuit;
  - c) A OC3 is a 155 Mbps circuit;
  - d) A OC12 is a 622 Mbps circuit;
  - e) A OC48 is a 2.4 Gbps circuit; and
  - f) A OC192 is 10 Gbps circuit.

#### **Tab D – Summary Price of Total TCE Program**

The Offeror shall complete Attachment L-7, Summary Price of all Years for TCE, to reflect the total TCE Evaluated Price.

- 1) Total Model Delivery Order Price: Offeror shall determine the total model delivery order price for each of all ten years by adding all the annual totals from the summary sheet at Attachment B-4.
- 2) Total Enterprise Directory Service Price: Offerors shall determine the enterprise directory services total price by multiplying the monthly prices Offerors input on Attachment B-1 by 9 months for the first year and 12 months for the remaining nine years.
- 3) Total Link Encryption Price: Offerors shall determine the link encryption total price by adding all three columns of monthly prices inserted by Offerors on Attachment B-1 and multiplying the first year's total prices by 9 and the remaining two years total prices by 12 and then adding all three totals together.
- 4) Total Time and Materials Price: Offerors shall determine the total price for the time and materials CLINs by first completing Attachment L-4. In doing so, Offerors shall multiply the labor categories' hourly rates provided in Attachment B-1 by the 6000 yearly hours set forth in L-4 and insert the total where required in L-4. At the same time, Offerors shall complete, if applicable, the material burden CLIN on L-4, assuming a material cost of \$3,000,000 per year. Totals for each of the ten columns in L-4 should be added together to arrive at the total time and materials price.

**Tab E – Price Proposal – Contract Line Items (Section B)**

The Offeror shall provide the following completed pricing tables:

(1) Section B CLIN Monthly Pricing Tables (5 separate MS Excel worksheets)(Table B-1), which shall include the following:

- a) Category 1 transport
- b) Category 2 transport
- c) Category 3 transport
- d) Loop CLINs, Treasury Enterprise Directory Services, and Time and Materials labor rates
- e) Link encryption

(2) Section B Loop Monthly Pricing Tables for Category 1 and 2 sites (Table B-2)

(3) Section B Loop Monthly Pricing Table for Category 3 sites (Table B-3) – If Applicable

The tables include fixed price Contract Line Item Numbers (CLINs) to be used for pricing transport and directory services, reference tables for fixed local loop pricing, and Time and Material labor/material burden CLINs for pricing special projects. Offerors shall propose fixed prices for all tables and shall follow the loop pricing guidelines in B.2.2.

In submitting its price proposal, the offeror's prices shall:

- (1) Comply with the requirements of Section B;
- (2) Be fully loaded fixed unit prices, inclusive of all allowances, taxes, surcharges, fees or other applicable price adjustments;
- (3) Reflect any discounts offered (excluding prompt payment discounts);
- (4) Be applicable for the entire contract period indicated;
- (5) Be limited to two decimal places;

- (6) Reflect the monthly charge for each CLIN and sub-CLIN;
- (7) Include summary total for each year for link encryption and enterprise directory services;
- (8) Include a material burden factor reflected as a percentage;
- (9) When completing attachment B-1, CLIN XO45, hourly rates for each labor category must be inserted for each year.

**Tab F – Price Proposal – Price Evaluation Model Delivery Order**

To facilitate evaluation of pricing, the Offeror shall complete the model delivery order template in Attachment B-4, using pricing information from its B-1, B-2, and B-3 pricing tables. The Offeror shall ensure that the CLIN prices in the completed MDO and in the B-1 table are consistent for category of site, class of service, bandwidth, and price. The Offerors shall also ensure that local loop prices in the completed MDO are consistent with their B-2 and B-3 pricing tables for location, size, and price.

Offerors shall note that NPA-NXX values are pre-populated for Category 3 sites. These NPA-NXX values also appear in table B-3. Offerors shall bid Category 3 sites using the pre-populated NPA-NXX values, and shall not change the NPA-NXX values in either the MDO or in table B-3. In cases where an Offeror's own analysis of a location indicates a different NPA-NXX value for that location, the Offeror shall defer to the value provided in the pre-populated MDO and bid to the NPA-NXX value provided.

Offerors shall note that physical addresses are pre-populated for Category 1 and 2 sites in both the MDO, and table B-2. Offerors shall bid Category 1 and 2 sites to these physical addresses pre-populated in the MDO and table B-2. NPA-NXX information is also included for completeness, but is not intended as governing information for Category 1 and 2 sites. In cases where an Offeror's own analysis indicates a different NPA-NXX value for a Category 1 or 2 site than that listed in the pre-populated MDO or table B-2, the Offeror shall use the physical address as the governing information, and bid to the physical address..

For pricing evaluation only, the Offerors shall also assume, at a minimum, that 20% of the bandwidth on the baseline network is CoS 2 traffic in every year at every site. The Offeror shall assume that applications are added to the network in Year 2 that consume CoS 1 bandwidth. The Offeror shall refer to Attachment L-5 for notional CoS 1 bandwidth demands in Year 2. For this modeling, the Offeror shall assume that CoS 1 bandwidth demand grows at a rate of 5% per year once added to the network. The CoS 1, 2 and 3 values pre-populated in the B-4 template represent these COS proportions for the minimum total bandwidth; Offerors wishing to propose a greater mix of CoS 1 and CoS 2 relative to CoS 3 transport bandwidth, or offerors wishing to propose greater overall transport bandwidth site-by-site, must ensure that both the minimum proportions (20% CoS 2, and CoS 1 minimums per Attachment L-5) and the minimum total bandwidth (sum of CoS 1, 2 and 3 bandwidths) are met. For example, a site that has a minimum transport of 1 Mbps must have aggregate components bid at CoS 1, CoS 2, and CoS 3 that total to a minimum of 1 Mbps and meet the relative proportions described above.

The Offeror shall propose local loops that are sufficiently sized to accommodate the transport values bid. Attachment B-4 is pre-populated with local loop sizes that will support the pre-populated total transport minimums. If Offerors propose greater than the minimum transport bandwidth, they must also adjust the local loop sizes to accommodate this larger bandwidth

(local loops proposed cannot be smaller than the transport proposed that they are intended to support).

Offerors should note that the site-by-site bandwidths in the attachment B-4 pre-populated MDO are for a design in which no TCE sites are intermediaries for reaching any other TCE sites, nor for reaching an Internet gateway. Offerors proposing to use TCE sites as intermediary points for reaching other TCE sites or an Internet gateway must increase the bandwidth at these intermediary sites to accommodate the additional traffic of downstream locations. For example, a site that is an intermediary point for 10 downstream locations should have increased transport bandwidth to accommodate the bandwidth of these 10 downstream locations. Further, for each intermediary site, its downstream locations must be listed in column J (Instructions on how year 1 bandwidth was calculated) of attachment B-4. Also, each downstream location must likewise contain a note in column J identifying which site is its upstream intermediary site for reaching other TCE sites. The identifiers used in each case should be the TCS site codes (facility codes in column A of the Attachment B-4 MDO).

#### **L.11 Content of Resulting Contract**

Any contract awarded as a result of this solicitation will contain Part I - The Schedule, Part II - Contract Clauses, and Part III - List of Documents, Exhibits and Other Attachments. Part IV - Section K - Representations, Certifications, and Other Statements of Offerors, will be incorporated into the resulting contract by reference. Blank areas appearing in these sections are to be completed by the Offeror or will be filled in by the Contracting Officer after negotiations have been completed.

#### **L.12 Alternate Proposals**

Alternate proposals will not be considered. However, Offerors may propose alternate solutions to individual requirements that do not change the overall approach or intent of the TCE Program and offer cost-savings to the Government.

(End of Section)